

BASIC CLASSIFICATION OF SALES BY INDUSTRY GROUP
FISCAL YEAR ENDING JUNE 30, 2003

| <u>INDUSTRY GROUP</u> | <u>Number of Taxpayers</u> | <u>Gross Tax Collections</u> | <u>Gross Indicated Sales</u> |
|--|--------------------------------|----------------------------------|----------------------------------|
| AUTOMOTIVE | | | |
| Motor Vehicle - New Cars | 399 | 152,806,189 | 3,149,679,155 |
| Motor Vehicle - Used Cars | 2,681 | 35,433,319 | 754,670,935 |
| Auto Repair - New Car Dealers | | 33,218,737 | 531,648,691 |
| Auto Parts, Tires, and Accessories | 2,269 | 44,849,374 | 652,246,438 |
| Gasoline Service Stations | 721 | 14,525,356 | 207,515,509 |
| Motorcycle Dealers and Repair | 165 | 5,833,607 | 83,337,164 |
| Automotive Related, NEC | 358 | 6,492,866 | 95,348,067 |
| Trailer Dealers | 369 | 3,438,356 | 49,129,846 |
| Aircraft Dealers | 118 | 58,964 | 1,965,496 |
| Automotive Parking Lots and Garages | 45 | 554,331 | 7,925,080 |
| Automotive Repair Shops | 3,681 | 31,518,508 | 452,526,103 |
| Car Washes | 268 | 491,866 | 7,026,659 |
| Total Automotive | 11,074 | \$329,221,473 | \$5,993,019,143 |
| MACHINERY, EQUIPMENT & SUPPLIES | | | |
| Industrial Fuel by Other Than Utilities | | 45,181 | 3,012,112 |
| Industrial Equipment and Supplies | 1,183 | 14,986,840 | 219,091,781 |
| Manufacturing Machinery | | 5,437,290 | 362,486,201 |
| Marine Equipment and Supplies | 124 | 1,834,097 | 26,201,359 |
| Oil Field Equipment and Supplies | 197 | 5,307,263 | 75,817,966 |
| Road and Construction Equipment and Supplies | 128 | 6,972,484 | 99,606,826 |
| Communication Equipment | 1,196 | 21,159,396 | 302,321,480 |
| Professional Hospital | 419 | 12,251,692 | 175,026,462 |
| Computer Equipment, Supplies and Repair | 1,353 | 13,492,904 | 192,755,578 |
| Farm Equipment | 422 | 24,235,841 | 437,586,014 |
| Farm Tractors | | 1,217,690 | 121,769,074 |
| Welding and General Repair | 911 | 4,453,264 | 63,618,090 |
| Total Machinery, Equipment & Supplies | 5,933 | \$111,393,942 | \$2,079,292,943 |
| FOOD AND BEVERAGE | | | |
| Grocery Stores - General | 970 | 129,473,593 | 1,867,311,608 |
| Quick Stop Grocery Stores | 4,242 | 89,717,773 | 1,281,691,661 |
| Meat, Poultry, and Fish Products | 312 | 2,082,302 | 29,747,852 |
| Specialty Food Related | 1,041 | 16,062,676 | 229,467,415 |
| Restaurants and Cafes - Nonalcoholic | 4,163 | 105,553,783 | 1,507,946,534 |
| Restaurants and Cafes - Alcoholic | 1,473 | 42,163,043 | 602,353,392 |
| Concessions, Quick Food, Ice Cream Parlors | 1,204 | 13,495,481 | 192,793,245 |
| Liquor Stores - Bars Only | 123 | 17,191,585 | 255,051,811 |
| Liquor Stores - Package Stores | 470 | 11,945,281 | 170,646,813 |
| Beer Parlors | 1,200 | 3,132,032 | 44,743,274 |
| Total Food and Beverage | 15,198 | \$430,817,549 | \$6,181,753,605 |
| FURNITURE | | | |
| Furniture Stores | 1,070 | 28,023,727 | 401,565,085 |
| Appliance Stores | 825 | 10,943,860 | 156,343,721 |
| Music Stores | 181 | 2,985,130 | 42,644,672 |
| Business Furniture, Equipment, and Supplies | 404 | 8,045,728 | 114,988,604 |
| Furniture Repair Shops | 253 | 618,372 | 8,833,878 |
| Total Furniture | 2,733 | \$50,616,817 | \$724,375,960 |
| GENERAL MERCHANDISE | | | |
| Department Stores | 1,158 | 338,340,728 | 4,833,915,943 |
| Automatic Merchandising | 374 | 4,314,161 | 53,927,014 |
| Direct Selling | 405 | 2,597,929 | 37,225,456 |
| General Merchandise, NEC | 679 | 18,853,142 | 269,330,342 |
| Men and Boys Clothing and Furniture | 218 | 8,450,176 | 120,716,683 |
| Ladies Ready - to - Wear Stores | 745 | 18,445,886 | 263,513,340 |
| Children's and Infant's Apparel | 118 | 1,592,378 | 22,748,235 |
| Shoe Stores | 305 | 11,302,674 | 161,476,285 |
| Apparel and Accessories | 1,107 | 16,225,688 | 231,844,331 |
| Total General Merchandise | 5,109 | \$420,122,762 | \$5,994,697,629 |

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| <u>INDUSTRY GROUP</u> | <u>Number of Taxpayers</u> | <u>Gross Tax Collections</u> | <u>Gross Indicated Sales</u> |
|---|--------------------------------|----------------------------------|----------------------------------|
| LUMBER AND BUILDING MATERIALS | | | |
| Lumber and Other Building Materials | 1,748 | 92,945,057 | 1,340,635,176 |
| Saw Mills and Wood Preserving | 62 | 419,067 | 5,987,088 |
| Plumbing, Heating, and Air Conditioning | 1,261 | 12,882,790 | 184,039,683 |
| Electrical Work | 260 | 8,156,419 | 123,418,584 |
| Hardware Stores | 239 | 3,186,462 | 53,107,810 |
| Tin, Sheet Metal, and Steel (Inc. Fabricated Metal Prod.) | 381 | 3,521,260 | 50,303,678 |
| Fence Dealers | 122 | 908,548 | 12,979,245 |
| Tile Setting | 38 | 256,158 | 3,660,434 |
| Neon and Other Signs | 188 | 1,105,613 | 15,794,764 |
| Building Materials - Hardware | 781 | 14,385,662 | 205,522,682 |
| Monuments and Tombstones | 169 | 1,462,871 | 20,933,974 |
| Total Lumber and Building Materials | 5,249 | \$139,229,907 | \$2,016,383,118 |
| MISCELLANEOUS RETAIL | | | |
| Agricultural Services | 41 | 159,855 | 2,287,730 |
| Mining - Metal | 3 | 71,790 | 1,025,570 |
| Mining - Sand and Gravel | 217 | 2,275,681 | 36,464,936 |
| Drug Stores | 671 | 14,880,221 | 216,145,456 |
| Medical and Dental | 391 | 260 | 4,340 |
| Antique and Secondhand Stores | 1,272 | 9,690,369 | 138,515,296 |
| Book and Stationery Stores | 773 | 17,759,965 | 256,249,296 |
| Sporting Goods and Bicycle | 830 | 11,891,416 | 169,880,323 |
| Farm and Garden Supply | 643 | 8,463,648 | 121,598,562 |
| Jewelry Stores | 610 | 8,076,618 | 115,380,170 |
| Fuel and Ice Dealers | 226 | 2,823,907 | 40,926,958 |
| Miscellaneous Retail, NEC | 11,427 | 113,267,085 | 1,628,376,622 |
| Florists | 1,257 | 6,565,660 | 93,802,692 |
| Cigar Stores and Stands | 159 | 6,103,843 | 87,197,681 |
| Camera and Photographic Supplies | 653 | 3,728,002 | 53,257,122 |
| Gift, Novelty, and Souvenir Shops | 1,948 | 9,986,697 | 142,702,750 |
| Printing and Publishing | 508 | 4,282,578 | 71,376,466 |
| Sales to Electric Power Associations | | 5,146,482 | 514,648,200 |
| Advertising Specialties and Supplies | 119 | 715,502 | 10,334,241 |
| Total Miscellaneous Retail | 21,748 | \$225,889,579 | \$3,700,174,411 |
| MISCELLANEOUS SERVICES | | | |
| Cotton Ginning | 6 | 254 | 25,496 |
| Oil and Gas Field Services | 379 | 8,692,913 | 127,963,145 |
| Burglar and Fire Alarms | 259 | 3,556,532 | 50,809,606 |
| Public Warehousing | 50 | 704,637 | 10,281,401 |
| Marina Services | 47 | 675,142 | 9,718,013 |
| Fixed Facilities, Air Transport | 13 | 83,953 | 1,216,128 |
| TV Cable Service | 71 | 20,125,669 | 287,509,274 |
| Phone Answering Service | 129 | 1,559,163 | 22,274,136 |
| Insurance Carriers | | 59,730 | 853,288 |
| Hotels, Courts, and Motels | 1,005 | 30,946,466 | 442,093,177 |
| Trailer Parks | 20 | 303,866 | 4,340,947 |
| Laundries, Dry Cleaning | 489 | 6,749,265 | 96,439,122 |
| Shoe Repair Shops | 43 | 263,316 | 3,761,665 |
| Exterminating Services | 303 | 4,522,023 | 64,600,321 |
| Renting and Leasing - Non-transportation Equipment | 1,477 | 30,351,461 | 433,594,528 |
| Renting and Leasing - Transportation Equipment | 483 | 4,633,815 | 66,198,009 |
| Public Golf Courses | 47 | 703,255 | 10,046,492 |
| Medical and Other Health | 305 | 2,181,574 | 31,255,128 |
| Miscellaneous Services | 551 | 2,256,007 | 32,266,727 |
| Total Miscellaneous Services | 5,677 | \$118,369,041 | \$1,695,246,603 |
| WHOLESALE | | | |
| Soft Drinks | 41 | | |
| Dairy Products | | 32,801 | 468,589 |
| Beer* | 45 | 29,415,130 | 490,253,147 |
| Distilled Alcoholic Beverage* | 8 | 13,639,100 | 227,318,801 |
| Total Wholesale | 94 | \$43,087,031 | \$718,040,537 |

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| <u>INDUSTRY GROUP</u> | <u>Number of Taxpayers</u> | <u>Gross Tax Collections</u> | <u>Gross Indicated Sales</u> |
|---|--------------------------------|----------------------------------|----------------------------------|
| PUBLIC UTILITY | | | |
| Railroad Transportation | 8 | 5,150 | 73,579 |
| Intracity Bus Line | | 36,860 | 526,570 |
| Trucking - Local and Long Distance | 24 | 335,399 | 4,796,552 |
| Water Transportation | | 41,388 | 591,257 |
| Air Transportation | 13 | 8,755 | 125,074 |
| Telephone and Telegraph | 302 | 118,217,125 | 1,718,863,739 |
| Electric Company and Systems | 15 | 30,241,217 | 432,016,952 |
| Electric Power Associations - Sales | 26 | 10,293,556 | 147,050,662 |
| City Electric Systems | 9 | 995,756 | 14,248,339 |
| Gas Transportation and Distribution | 36 | 5,545,788 | 79,225,473 |
| City Gas Systems | 5 | 170,449 | 2,434,986 |
| Combination Utility Company | 28 | 342,775 | 4,896,783 |
| City Combined Companies | 89 | 4,368,177 | 62,402,477 |
| Water Supply | 555 | 2,601,387 | 37,168,076 |
| Industrial Fuel by Utilities | | 10,544,397 | 702,960,202 |
| Electric Power Associations - Purchases | | 721 | 72,107 |
| Total Public Utilities | 1,110 | \$183,748,900 | \$3,207,452,828 |
| CONTRACTING | | | |
| Drilling Oil and Gas Wells | 47 | 3,132,484 | 89,499,456 |
| General Building Contractors | 1,720 | 63,687,803 | 1,819,649,701 |
| Heavy Construction Contractors | 2,042 | 44,016,006 | 1,257,598,920 |
| Mechanical Contractors | 1,224 | 11,827,115 | 337,917,253 |
| Electrical Contractors | 1,065 | 9,398,946 | 268,541,060 |
| Insulation Contractors | 299 | 2,532,406 | 72,354,389 |
| Elevator or Escalator Service | 15 | 53,647 | 1,532,773 |
| Water Well Drilling | 85 | 842,624 | 12,037,485 |
| Excavating, Grading, and Landscaping | 1,291 | 13,001,550 | 202,943,214 |
| Total Contracting | 7,788 | \$148,492,581 | \$4,062,074,251 |
| RECREATION | | | |
| Motion Picture Shows | 60 | 3,106,963 | 44,385,149 |
| Nightclubs, Dance, Etc. | 48 | 66,595 | 951,358 |
| Bowling, Billiards, and Pool | 81 | 923,817 | 13,197,382 |
| Skating Rinks | 36 | 240,013 | 3,428,757 |
| Parks, Etc. | 146 | 1,792,780 | 25,611,120 |
| Race Tracks | 24 | 85,416 | 1,220,233 |
| College Athletics | 12 | 1,068,846 | 15,269,226 |
| Botanical Gardens, Zoos, Aquariums | 9 | 195,729 | 2,810,209 |
| Museums | 4 | 100,470 | 1,435,289 |
| Total Recreation | 420 | \$7,580,629 | \$108,308,723 |
| GRAND TOTAL | 82,133 | \$2,208,570,211 | \$36,480,819,751 |

*Total gross collections are overstated by these wholesale amounts since they are included at the point of retail sales.